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Incumbent Worker Training Program

Incumbent Worker Training Grant Awardees June – July 2009

Southeast Region

Hood Chevrolet LLC dba Hood Northlake

\$104,280

55 employees to be trained

Training provided by The S.M.A.R.T. Institute

Employees of this 15-year-old provider of Chevrolet sales, service and part sales will receive training in management, marketing, Internet sales, customer service, vehicle appraisal, safety and first aid. Hood Chevrolet is projecting that 26 employees will be retained and three jobs will be created as a result of this training.

Noble Drilling

\$900,362.38

550 employees to be trained

Primary training provider – Delgado Community College

Noble Drilling, operating in Louisiana for 69 years, provides contract drilling and other diversified services for the oil and gas industry. The training in this grant is designed to educate a specialized workforce in customized programs for which they would otherwise seek training in other states using outside vendors. With the use of IWTP funding, Noble Drilling will be able to expedite the completion of training that is needed to remain in compliance with regulatory requirements. The result will be retention of the majority of employees trained and the creation of more than 100 jobs.

Weeks Marine Consortium

\$141,331.30

200 employees to be trained

Primary training provider – Council Development dba PEC Premier

Weeks Marine and Atlantic Sounding Company have been operating in Louisiana for six years, providing marine construction, dredging, coastal restoration and marine transportation (towing) services in Louisiana and other areas of the United States. Additionally, WMI owns and operates two marine equipment repair facilities in Louisiana to maintain their diverse fleet of highly specialized equipment. PEC Core and deckhand training will allow entry-level, minimally experienced individuals such as laborers to receive adequate training to advance to deckhands or Coast Guard-documented ordinary seamen positions, while also affording current deckhands the training needed to meet Coast Guard requirements for upgrading to able body seamen.

Capitol Region

Brock Companies Consortium

\$422,224

1,939 employees to be trained

Primary training provider - Encos, Inc

Brock Companies Consortium has a history that dates back to 1947 and is comprised of Brock Services, Ltd; United Scaffolding, Inc., and Brock Staffing, LLC. The consortium has a workforce in Louisiana that exceeds 1,500 employees. Brock provides a menu of services to numerous Louisiana-based plants. Training dollars will be used for task-specific training and some safety training, which will result in more qualified, skilled employees and produce a safer work environment.

Robinson Brothers Consortium

\$221,787.50

179 employees to be trained

Primary training provider - The S.M.A.R.T. Institute

Robinson Brothers Consortium is a full-service automobile dealership, which has been in business for more than 62 years serving the Baton Rouge and surrounding areas. IWTP training will include accounting, computer applications and business skills. The Robinson Brothers family understands that training employees assists in the improvement of Louisiana's economy. In addition to increased wages, the training is expected to result in increased profits, company growth and employee retention.

Bayou Region

Trapp Cadillac Chevrolet, Inc.

\$141,399.50

98 employees to be trained

Primary training provider - L E Fletcher Technical Community College

Trapp Cadillac Chevrolet is a full-service automobile dealership that has served the Houma area for 36 years. As a company that stays up to date with current technology, Trapp understands that employee training is paramount to the success of their employees and the company as a whole. IWTP training will include a variety of service topics, sales and computer training. Sales training is expected to increase sales and salespeople's pay. Body shop and service skills training will allow technicians to work smarter and faster to increase productivity. In addition to increased wages, the training is expected to result in increased profits, company growth and employee retention.

Acadiana Region

Stabil Drill

\$152,278.50

155 employees to be trained

Primary training provider - Global Safety Consultants

With three Louisiana locations, this company manufactures and rents drilling tools worldwide. The training in this grant will support the machine operator classes Stabil already provides, enabling them to cross train employees. The grant also will allow for the development of an in-house training program. This will result in significant job creation and retention.

J Schneider and Assoc.

\$14,796.10

16 employees to be trained

Primary training provider - Lantec Computer Training Center

J Schneider is an approved IWTP primary training provider that offers training and consulting to the oil and gas industry. They have seen first hand the benefits IWTP provides to their client companies and seek similar results from their own training grant. Computer training will allow employees to maintain an accurate and more detailed database of training records and develop an updated system of training manuals and classroom training presentations. This will reduce expenses and allow employees to be more productive. Environmental courses will ensure that the most current regulations and standards are being taught.

Allis-Chalmers Consortium

\$183,023.50

170 employees to be trained

Primary training provider - UL Lafayette Continuing Education

This consortium has four locations in Louisiana and provides coiled tubing units, rental equipment and specialized equipment. Requested training will complement the current skill training the company is already providing. This will result in retention of employees, allowing Allis-Chalmers to bid on larger jobs and provide additional income and larger tax revenues for Louisiana.

LandCoast Insulation

\$178,268.75

105 employees to be trained

Primary training provider - DMA Training Services

LandCoast has served the New Iberia area for 34 years, providing insulation and fireproofing. This grant will provide training to shop floor and other work area employees, leading to strong job retention, job creation and increased wages. This training is being implemented to make the workplace safer and improve the quality of production.

Schilling Distributing Company

\$35,278.10

112 employees to be trained

Training provided by ULL Continuing Education

Schilling has been providing wholesale beer in Louisiana for 58 years. Defensive driving courses will enable employees to become more efficient and safer drivers, which will make them more productive and reduce insurance claims. The enhanced performance will result in eligible pay raises. Staff will benefit from computer, safety and communication skills training, allowing Schilling to better compete with other companies. Dreamweaver training will allow analysts to create and maintain Schilling's Web site.

Stric Lan Companies

\$70,086.50

49 employees to be trained

Training provided by Council Development/PEC Premier

Stric Lan is requesting mainly skills and technical training, such as rigging, forklift certification, Veriforce Operator Qualifications and Microsoft Office courses, in addition to safety training. Client mandates have increased, requiring Stric Lan to increase training. Excel and Word training is now required to write and email reports. PEC Core is required for retention and advancement, giving Stric Lan a larger pool of employees to meet the needs of their contractors. Operator Qualification training is required by DOT to work on specific projects and will result in retention.

High Tech Components, Inc.

\$140,566.25

97 employees to be trained

Training provided by DMA Training Services

High Tech manufactures, repairs and stocks valve parts for many different industries around the Gulf Coast. Requested skills training includes forklift, powered platform safety, overhead crane and heavy equipment safety, which will help maintain ISO and API certifications and retain employees. Training also will result in reduced accidents and maximize productivity enabling High Tech to create additional positions.

Fredericks Mach Tool Shop, Inc.

\$89,307.90

95 employees to be trained

Training provided by Vanover & Associates, Inc.

Fredericks Mach Tool Shop, Inc. is a machine shop located in New Iberia that produces many oil and gas-related products that are essential to the regional economy. Comprehensive training of machinists will allow Fredericks to become more efficient, decrease scraps and increase capacity of sales, thereby retaining jobs as well as offering in-house promotions. The safety training will allow Fredericks to remain in compliance with OSHA, which should reduce on-the-job risks. This will allow them to remain in good standing on the accepted vendor list for various companies with whom they place bids, which will result in employee retention. IWTP funds also will assist Fredericks in increasing their profits by saving money and aid them in awarding employees with competitive wage increases. This directly benefits the local and state economy.

API Control Systems Solutions

\$38,621

41 employees to be trained

Training provided by Occupational Safety Training

API has provided pneumatic and electrical control systems to businesses for the past 17 years. Due to customer mandates, requested training includes behavioral-based safety, behavioral-based safety supervisor, PSST (T-2), defensive driving and HUET, which will result in employee retention and career advancement. Excel training is requested to design spreadsheets to track parts, increasing productivity. API will focus their out-of-pocket company training budget on technical out-of-state training.

SMI Consortium

\$82,087.50

134 employees to be trained

Training provided by DMA Training Services

SMI Consortium, with three Louisiana locations, provides custom fabrication and manufacturing. Safety training requested and mandated by clients and regulatory agencies will result in retention, increased productivity and wages. Higher-skilled employees will have the opportunity to advance, creating additional positions.

TIMCO Services, Inc.

\$31,234.50

64 employees to be trained

Training provided by Aca Amb dba Safety Management Systems

TIMCO has been providing casing, rental tools and personnel to businesses for the past 31 years. Water survival training is requested due to client mandate and will result in employee retention. As a result of this training, employees will receive increased wages and promotions, which will result in new positions. Supervisory training will increase office staff skills dealing with employee negotiation and confrontation.

Newpark Mats & Integrated Services

\$60,588

101 employees to be trained

Training provided by Safety Compliance Services

Newpark Mats, with five Louisiana locations, has been providing oilfield site and preparation for the past 47 years. Training will give untrained, unskilled individuals a chance to succeed and move up within the company, increasing wages and creating new positions to strengthen Louisiana's workforce. Rigger, forklift, NORM and confined space rescue training are requested and will be used in conjunction with Newpark's out-of-pocket training on proprietary equipment and tools. Hazwoper Core and OSHA refresher training are mandated by clients and will result in employee retention. Defensive driving and first aid/CPR also are mandated requirements. Training will allow Newpark to increase productivity and grow within the industry.

Southwest Region

Trunkline LNG Company LLC

\$532,796

37 employees to be trained

Training provided by McNeese State University Continuing Ed.

Trunkline LNG owns and operates a Liquefied Natural Gas (LNG) Baseload Receiving Terminal in Lake Charles. An expansion to the Trunkline LNG facility is in progress, and IWTP funding will allow the company to reach their goals. The LNG Terminal is regulated by the Federal Energy Regulatory Commission (FERC), the Pipeline and Hazardous Material Safety Administration (PHMSA) and the U.S. Coast Guard. All required training outlined by these agencies must be completed before the new LNG Terminal and product streams can be brought online and production begun in the new facility. This new facility will result in a greener footprint through a reduction of energy consumption and associated emissions during the re-vaporization process, as well as an economic boost to the local and state economy in which many temporary construction jobs were created. The expansion will create 14 new positions. LNG's new facility has resulted in the construction of a PetroLogistics facility, an independently owned and operated plant located in Westlake. They will receive LNG's newly created product streams of ethane and propane via two new 12-inch pipelines.

Northwest Region

Susan & Larry Chrisman dba McDonalds

\$77,307.07

133 employees to be trained

Primary training provider - Southern University of Shreveport

Susan & Larry Chrisman dba McDonalds operates several McDonalds franchises in the Bossier City area. Coca-Cola Bottling Company will provide training to better use its automated beverage systems. The bulk of the training will come from Southern University to train managers for the Business Management Certificate Program. This program is designed for those seeking a greater understanding of the functional areas of business to increase their advancement opportunities or to take on greater responsibility in their work. Additionally, the Business Management Certificate Program will enable those who lack college degrees to use their certification credits, in conjunction with general courses, to acquire an associate and possibly a bachelor's degree. This grant should help create 22 jobs and retain 15 positions within the company.

Franke Consumer Products

\$63,712

138 employees to be trained

Primary Training Provider - Training Logic, Inc.

Franke Consumer Products is a Ruston-based manufacturer of stainless steel sinks. SRP Environmental will provide instruction for several "Train the Trainer" courses, such as SARA 313, Stormwater and Spill Prevention. These courses should increase productivity and will save money for the company in training expenses. Training Logic will train managers in the Dynamic Leadership and Communication Series, as well as training employees in numerous safety courses. Two jobs are expected to be created and 62 jobs are predicted to be retained.

Best Chicken of Shreveport, LLC

\$124,712.50

113 employees to be trained

Primary training provider - Team AM Consulting, Inc.

Best Chicken of Shreveport, LLC has operated Church's Chicken franchises in the Shreveport/Bossier City and Minden areas for 19 years. The IWTP grant training is designed to reduce turnover, promote career progression and increase employee wages. Customer service and business skills training will reach all levels of the company.

Fibrebond Corporation

\$185,333.50

577 employees to be trained

Primary training provider - Training Logic

Fibrebond Corporation is a Minden-based manufacturer of pre-cast concrete buildings used mainly by the telecommunications industry. Workplace Transformation, Inc. will provide much needed Lean training across all divisions to improve production in the company. Successful Project Management training will help the designers, estimators and drafters stay informed of the latest in estimating, bidding, blueprint reading and construction management techniques. Fibrebond expects to retain 399 jobs and create one new position.

Metropolitan Circles LLC

\$63,752.15

86 employees to be trained

Primary training provider - Bossier Parish Community College

Metropolitan Circles provides social services to individuals with physical and mental disabilities. Some of these services include PCA, counseling and medication management. BPCC will provide training for office personnel. Courses such as Intro to Medical Coding, Medical Terminology and MS office will increase productivity and efficiency in this department. Courses such as Effective Documentation, CPR, Emergency Response Planning, Conflict Resolution, Abuse and Neglect Reporting, Crisis Prevention and Infection Control will allow the service coordinators, direct support workers and community support workers to be retained as this training is required to perform their jobs. Training is expected to result in the retention of 43 jobs.

Music Mountain Water LLC

\$59,991.97

25 employees to be trained

Primary training provider - Computer Training of Shreveport

Music Mountain Water LLC of Shreveport is a manufacturer and distributor of bottled water. Innovations in Software will provide essential training for the upgrades for the industry-specific Voyager software. Courses include Handheld Devices, Route Distribution and Inventory Control. Other software training will be provided by The Accounting Systems Consulting Group. Supervisors and office clerks will receive training for the MAS90 software program, which deals with receipts and expenditures. Music Mountain plans on creating one new job and retaining 15 positions as a result of this training grant.

Northeast Region

Liberty Healthcare Systems

\$67,908.17

115 employees to be trained

Primary training provider - University of Louisiana at Monroe

Liberty Healthcare provides behavioral services for children/adolescents (ages 7-17) and outpatient adult behavioral services (ages 18 and above). Training in the grant will lead to advanced skills for nurses, and two workers will become certified Crisis Prevention and Intervention (CPI) instructors, allowing in-house training of Liberty Healthcare staff. Additional training includes Utilization Review, Coding, Admissions, HIPPA and Child Abuse, as well as other targeted training needs.

The Wellspring Alliance for Families

\$39,572.63

66 employees to be trained

Primary training provider - University of Louisiana at Monroe

The Wellspring Alliance provides counseling, 24-hour crisis intervention, emergency shelter, housing and child mentoring, primarily in Monroe, Winnsboro and Bastrop. Training includes Dealing with Personality Disorders, Expert Testimony and Suicide: Training for the Technician, Managing Aggressive Behavior, computer training, Focusing on Clients' Strengths and other targeted training needs.

Guaranty Bank & Trust

\$15,657.40

33 employees to be trained

Primary training provider - Louisiana Bankers Association

Guaranty is a community bank providing services in Rayville, Delhi, Tallulah, Epps, Oak Grove and Start. The IWTP training funds will allow Guaranty Bank employees to keep abreast of changing technology and regulations, eliminating obsolete skill sets and preparing all employees to remain employed in banking.

PPM Consultants

\$37,565

58 employees to be trained

Primary training provider - Training Logic, Inc.

PPM Consultants is an environmental and engineering consulting firm that provides services to industrial, commercial, municipal, governmental and private clients throughout the mid-south and southeastern United States.

PPM employees have strong technical skills, and the training in this grant will focus on business skills such as leadership, project management, strategic planning and team cohesiveness so that as the firm continues to grow, they can develop their team members to grow within the firm.

Primecare Network of Monroe LLC

\$43,479.15

38 employees to be trained

Primary training provider - University of Louisiana at Monroe

Primecare provides home health services in a 10-parish area in northeast Louisiana. Training in the grant will cover industry-specific software training, Medicare and Medicaid documentation, administering medicines and courses that will assist with detection and prevention of issues faced by home health patients. Twenty caregivers will receive tracheotomy training, four nurses will receive wound care training, and two nurses will become certified in Oasis assessment.