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**Bobby Jindal**, Governor  
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## Incumbent Worker Training Program

# Incumbent Worker Training Grant Awardees February - March 2009

## Southeast Region

### ***Blessey Marine Services, Inc.***

\$102,339

116 employees to be trained

Primary training provider - Alford Safety Services, Inc. - Houma

Employees of this cargo transportation company will receive training required by OSHA and the U.S. Coast Guard, including Hazmat 126, accident investigation, firefighting, defensive driving, radar and radio operation, OSHA standards, and radar recertification. The company is projecting that 94 employees will be retained and 12 jobs will be created as a result of this training.

### ***Communication and Technology Industries, Inc. dba CommTech Industries***

\$59,262.50

16 employees to be trained

Primary training provider - New Horizons - New Orleans

This employer has been providing information technology services, as well as networking, engineering and infrastructure consulting for enterprise clients for 17 years. CommTech is realizing its strategy to better serve clients, grow market share and invest in human capital by training its employees in higher-level IT courses such as Windows Server, SQL, ISA, VMware, Cisco and Microsoft Office.

### ***Bank of New Orleans***

\$42,626.05

61 employees to be trained

Primary training provider - Louisiana Bankers Association

Employees of this 99-year-old provider of banking products and services will receive training in bank operations; banking compliance; commercial, construction and mortgage lending; IRAs; personal and business accounts; and Microsoft Office. BNO is projecting that 39 employees will be retained as a result of this training.

### ***First National Bank USA***

\$71,920.20

79 employees to be trained

Training provided by Louisiana Bankers Association

First National Bank USA provides banking and mortgage services and has been in operation for 33 years. To update skills and increase productivity, employees will receive training in banking regulations; deposit compliance; administration and processing; creating new business; Laser Pro; lending; IT audits; and customer service. Forty-seven employees are expected to retain their jobs as a result of this training.

***Y & S Marine, Inc.***

\$39,543.90

52 employees to be trained

Primary training provider - Council Development dba Pecpremier

This employer has been providing crewboat rental, repair and marine transportation services for 33 years. To better serve the oil and gas industry in South Louisiana, reduce employee turnover and comply with U.S. Coast Guard mandated requirements, employees will be trained in 100 Ton Master Mate; PEC core compliance; rigging; basic and advanced firefighting; FCC marine radio operation; K19 servicing; first aid; and leadership. It is projected that at least 17 employees will be retained, and five jobs will be created as a result of this training.

***Gulf Coast Bank & Trust Co.***

\$68,824.80

282 employees to be trained

Primary training provider - Louisiana Bankers Association

Employees of this 18-year-old provider of banking products and services will receive training in bank operations; commercial and consumer lending; IRAs; savings and business accounts; sales; customer service; Laser Pro; and Microsoft Office. Gulf Coast B&T is projecting that 173 employees will be retained as a result of this training.

**Capital Region**

***Citizens Bank and Trust***

\$76,528

59 employees to be trained

Training provided by Louisiana Bankers Association

Citizens Bank and Trust of Plaquemine has been serving the financial needs of customers in Iberville and East Baton Rouge parishes for 92 years. Bank employees will receive instruction in banking-specific topics and computer software applications. Enhanced productivity resulting from this training is expected to lead to career advancement and job retention.

***U.S. Agencies Management Services, Inc.***

\$159,757

125 employees to be trained

Primary training provider - Bossier Parish Community College

U.S. Agencies strives to make their automotive insurance company the leader in Louisiana and across other market areas they serve. The information technology, sales, office and claims teams will receive training to improve their work processes, technology, service and professional designations. The grant will enable the company to extend its competitive edge.

***The Dyslexia Association of Greater Baton Rouge dba The Brighton School***

\$34,730

36 employees to be trained

Primary training provider - Baton Rouge Community College

The Brighton School provides education to children with dyslexia and other disabilities in a K-12 classroom setting. Training will enable teachers to deliver the subject matter in a meaningful way. Concentration will be given to scheduling techniques; worksheet and design skills; organizational methods; and improvement of communication.

***Olinde Hardware Supply Co., LLC***

\$197,031

176 employees to be trained

Primary training provider - LSU Continuing Education, Baton Rouge

The Olinde Hardware Supply Company is a retail furniture store with seven locations and an expansion underway. IWTP funds will be used to train the retail sales staff and corporate managers throughout the eight store chains. The training will aid in a more consistently trained staff, which will result in increased knowledge of how to market the products, a competitive edge, increased revenue and the ability to maintain leadership in the market.

***Reliable Production Service, Inc.***

\$31,196

39 employees to be trained

Primary training provider - Safety Environmental & Operational

Reliable Production Service provides production equipment and labor-intensive services for oilfield production as well as workover operations. Incumbent Worker Training will allow employees to be trained in all aspects of safety. The training will result in fewer accidents and increased production, allowing the company to remain competitive in the industry and bring in more out-of-state business.

***L & G Ministries, Inc. dba Plaquemine Christian School***

\$34,082

15 employees to be trained

Training provided by LTC Baton Rouge Campus

This employer has been providing childcare services in the Plaquemine area for 22 years. Through the completion of IWTP training, employees will be able to apply for CDA credentialing, allowing the school to receive additional funding. The bookkeeping staff will be trained in reports, inventory tracking and scheduling. As a result of training, the school will have qualified teachers and staff to better care for the children.

**Bayou Region**

***Bordelon Marine***

\$184,250

100 employees to be trained

Training provided by Encos, Inc.

Bordelon Marine, based in Lockport, provides shipping and transportation services for the oil and gas industry. The company has added a number of new vessels and increased its employee base. To keep current on required safety certifications and promote job retention, employees will receive training in SafeGulf, water safety and rigging. Eight jobs are expected to be created.

***Triple C Enterprises, Inc. of Louisiana***

\$54,191.50

93 employees to be trained

Primary training provider - Alford Safety Services, Inc.

Houma-based Triple C Enterprises has supplied personnel support to the oil and gas industry for 17 years. IWTP training will result in certifications such as SafeGulf, water survival and rigging, which will allow the company to remain competitive within the industry. Upgraded employee skills will lead to more diversity in assignments and increased wages. The training is expected to result in employee retention and the creation of five new positions.

### ***Vanguard Vacuum Trucks***

\$34,501.50

29 employees to be trained

Primary training provider - Safety & Training Consultants

In business for more than 25 years, Vanguard Vacuum Trucks, Inc. provides transportation services and environmental clean up for the oil and gas industry. The company will train 29 employees in DOT HM 126-F, transportation security and Hazwoper operations. Mechanics will receive Volvo training necessary to maintain recent additions to the fleet. Updated skills will result in employee retention.

## **Acadiana Region**

### ***Darnell, Sikes, Gardes and Frederick***

\$102,843

82 employees to be trained

Primary training provider - Lantec Computer

This Louisiana-based CPA firm has locations in four cities with services ranging from tax preparation, financial statement analysis, business consulting, employee benefit plan administration and financial advisory services. All trainees are in demand occupations, which include accountants, bookkeepers, clerks, auditors and administrative staff. Requested training will help employees keep pace with the demand of increasing services to their clients including changes in technological advances, software programs, tax laws and governmental regulations for accounting, and auditing reporting. Training will result in retention, increased wages and the number of jobs created.

### ***LaBorde Marine***

\$113,015.10

62 employees to be trained

Training provided by Alford Safety

There is an industry shortage of qualified mariners, and the requested training will assist with retention (training required by regulatory agencies and customers) and advancement by developing the skills of current employees. LaBorde is continually expanding its fleet and training will certify employees to operate these vessels, while giving them the skills necessary for promotion.

### ***Acadian Ambulance Service, Inc.***

\$226,105.44

86 employees to be trained

Primary training provider - South Louisiana Community College

Funding will be used to increase the educational level of instructors to meet the demand for paramedics and emergency medical responders. As a result, Acadian Ambulance Service will be in a position to create additional jobs and retain quality workers. Twenty-four jobs are expected to be created at the end of this one-year grant.

***Doerle Food Services, LLC***

\$78,765.40

42 employees to be trained

Primary training provider - Lantec Computer Training Center

Doerle Food Services, LLC is a privately held Louisiana-based company that has been in business for more than 55 years. Doerle is a nationally recognized food-service leader that will use training to improve employee performance, drive productivity and increase earning potential. Training funds will be concentrated on CPA certification, software upgrades, technical computer classes and project management. As a result of the training, 22 jobs are projected to be retained.

**Southwest Region**

***City Savings Bank & Trust***

\$99,121

75 employees to be trained

Primary training provider - Louisiana Bankers Association

The IWTP training funds will enable City Savings Bank employees to increase their productivity while keeping up with changing technology and regulations, resulting in a positive impact on the area's economic development.

***Louisiana Binding Service, Inc.***

\$162,254.13

120 employees to be trained

Primary training provider - Training Logic, Inc.

Training will guide Louisiana Binding Service, Inc. into opportunities for continuous improvement and growth in a mature market with the opportunity to create new product lines and expose opportunities. The company will be better equipped to spotlight employees with management qualifications, promote increased wages and produce skilled employees with specialty training. Safety training will assist in the development and implementation of a safety committee. This training has been made mandatory for job retention and OSHA regulatory compliance. Team Dynamics training is expected to improve communication throughout the company, resulting in increased productivity.

**Central Region**

***The Housing Authority of City of Alexandria***

\$77,706.20

40 employees to be trained

Primary training provider - LTC Alexandria Campus

The Housing Authority is building 100 new structures as part of a community revitalization initiative. Training included in the grant for air conditioning, heating systems, electrical and plumbing workers will be essential to controlling repair costs. Employees also will have the opportunity to train on air conditioning and heating units as they are installed. Training will enhance employees' skills, giving them opportunity for promotion and creating entry-level positions.

## Northwest Region

### ***Fire Tech Systems, Inc.***

\$42,308

58 employees to be trained

Primary training provider - TR Training Solutions

This 17-year-old business furnishes, installs, inspects, tests and repairs fire sprinkler systems. With these funds, trainees will participate in safety, industry specific and Microsoft Office courses. Also, the NICET Inspector Certification for fire sprinkler inspectors to retain their state license will be utilized. As a result of these courses, Fire Tech will be able to remain competitive and up to date with current developments, code revisions and industry standards, which will allow them to grow their market share.

### ***Multi Merchants, Inc.***

\$5,529.71

24 employees

Primary training provider - Cyber Training of Shreveport

Multi Merchants is a public warehousing, shredding, transportation and records management company. The American Heart Association First Aid CPR training will provide a two-year certification for the customer service manager, forklift operator, office worker, truck driver and transportation manager. Forklift certification will give operators the knowledge and skills needed to remain accident free in the workplace. Seventeen jobs are expected to be retained.

## Northeast Region

### ***Monroe Packaging LLC***

\$20,196

22 employees to be trained

Training provided by Louisiana Technical College, Delta Ouachita Campus

Monroe Packaging, founded in 2002, manufactures a honeycomb-shaped packaging product. Made from the same liner board used to make cardboard boxes -- totally bio-degradable and recyclable -- the honeycomb serves as a cushion in shipping for paper, furniture and a host of other consumer products. Training in the grant will focus on safety, quality, productivity and cost efficiencies.

### ***Tara Cares Consortium***

\$199,300

515 employees to be trained

Primary training provider - University of Louisiana at Monroe

Tara Cares Consortium consists of seven direct care nursing and rehabilitation facilities located in Arcadia, Bernice, Farmerville, Natchitoches, Ringgold, Ruston and Winnfield. Funds will provide training to employees in a five-parish, primarily rural area. The customized training courses will better equip the employees to provide care to the residents. Training will focus on CNA training and certification, wound care training and certification, classes at local Louisiana Technical Colleges that will lead to LPN licensing, as well as other targeted training needs.